

# Notes on RFA report to the quarter ending 31<sup>st</sup> March 2016

## Quarter Highlights

- NDAT (Net Deficit after tax) \$0.8m
- Ongoing integration of Maori arts, stories and identity across the organisation
- Successful completion of Bi-cultural signage at Auckland Zoo
- The Art Gallery drew over 40,000 visitors in January, ending on a high in March announcing 4 finalists (notably - 3 of Maori descent) for the prestigious biennial Walter Prize
- Auckland Lives “summer in Aotea Square Programme” drew over 130,000 people to Auckland’s Civic Hub
- Successful negotiations to sustain Mt Smart as the home of the Warriors until 2028

## Strategic Issues

- LTP measures for “Percentage of Patrons who believe Auckland Live provides them with a rich choice of arts and entertainment options” excluded – reason given is “Measure to be refined as part of the 2016/17 Sol to be more appropriate for measuring RFA’s performance”.
- LTP measures for “Number of commercial event days at stadiums” – reason given is The level of service target methodology has been refined to more accurately define level of event days. The baseline levels of services remains consistent with 2014/15. (Don’t understand)
- LTP and Sol measures “Visitor satisfaction with experiences at Auckland Stadium venues” – reason RFA’s Strategic capital investment plan approved in the LTP 2015-25 is expected to improve visitor satisfaction. The investments are not expected to formally commence until 2016/17. (Reason also applies to Sol measure for Visitor satisfaction on the condition of our facilities).

## Performance Measure issues

- Unlikely to meet year end targets for visitor satisfaction and stadium event day usage. Measure to be redefined and improved.
- Volatility in commercial markets have a significant impact on RFA revenue
- Further operational cost savings have a direct impact on generating additional revenue

## Risks

- Financial Performance
  - Clearer concise statements about financial deficit. It is very difficult to understand because budget says \$2.8m surplus

- Are RFA on target, if not what is the forecasted variance for the full year (at third quarter)
- RFA note the unfavourable result is due to challenging revenue targets to meet group efficiency savings, but \$8.3m is unspent under grants and sponsorships??
- \$7m of capital spend will be deferred to the next financial year – why
- Grants and Sponsorships budget \$9.2m but only \$941 has been spent – why is this

#### **Health & Safety**

- No issues raised